

ARTS Asset Management GmbH, a company of C-QUADRAT Investment Group, has developed into one of the leading Austrian asset managers of total return investment products since its foundation in 2003 and has been instrumental in establishing this form of investment in Europe from the very beginning. The proprietary, technical trading system forms the basis for active fund management, in which all investment decisions are made independently of human emotions. The aim of these trend-following systems is to limit losses through active risk management in order to generate positive long-term returns. ARTS currently manages around 1.87 billion euros in 13 flexibly managed funds.

ARTS Asset Management GmbH is seeking a

**Regional Sales Manager (male/female)**

**FOCUSING ON POLAND (& Baltic Countries)**

(full-time, 40 hours per week) to start as soon as possible.

Your Tasks:

- Developing and sustaining solid relationships with potential and existing clients
- Distribution- and Business Partner substantive support (with potential and existing clients)
- Presenting investment products and services at a high-level to Institutional Clients/Distribution Partners
- Developing a thorough understanding of key clients' needs and requirements and preparing customized solutions
- Serve as the link of communication between key customers and internal teams
- Organization and involvement in client conferences/trainings/workshops/events
- Preparation and implementation of activities to increase the company's brand recognition

Your profile:

- Several years of experience in a similar position in financial services
- Polish as a mother language and fluent English and/or German
- Knowledge of financial services products, including equities, bonds, options, mutual funds, insurance and managed accounts
- Outstanding communication and interpersonal skills
- Strong business approach with the ability to develop creative solutions to meet client needs and identify cross-product opportunities
- Competent; Team-player skills and ability to cope with pressure
- Comfortable presenting in front of groups & C-suite executive
- Excellent organizational skills
- Competent in using Microsoft Office applications
- A bachelor's degree in business administration, economics or finance is a plus

What are we offering to you: an important and attractive position in finance; interesting compensation in line with market conditions, Home-Office and a Company Car (also for private use).

Before you apply, please note that we take into the consideration only application that include the following statement: "I hereby declare that I have familiarized myself with the Privacy Statement for Applicants published at <https://www.arts.co.at/pl/career> and I give my consent to use my personal data included in my application for the purposes of recruitment in ARTS Asset Management GmbH according to the rules described in the GDPR-Statement as per EU 2016/679 and repealing Directive 95/46/EC (GDPR-Directive)."

Please send your convincing application including your CV with your photo with the subject "APPLICATION FIELD SALES PL/Regional Sales Manager" by e-mail to Ms. Joanna Glowala [application@arts.co.at](mailto:application@arts.co.at).